FAMILY OF COMPANIES

C4K · ETL · OST · AGZ · GFI · IAB · URX · RVG

OPPORTUNITY · FRONTLINE FRIENDLIES · NONPROFIT SUPPORT TEAM

Fresh Fundraiser

Plans, coordinates, and supports fundraising campaigns, donor engagement efforts, and resource development activities.

You have stepped into one of the most energizing positions within our Parlayed Parties — and right now, that means exploring whether your gift for engaging donors and rallying support belongs as Fresh Fundraiser. We are excited you are here. Welcome aboard. This role brings fresh energy to the work of inviting people to be part of something meaningful. You design campaigns, steward donors, and turn enthusiasm into resources that advance the mission · all while building the development skills that serve nonprofit careers for life.

GREAT in Action

Every position within our family of companies is anchored in GREAT — the framework that keeps everyone aligned, purposeful, and accountable.

G	**Goals**	Generate the resources nonprofit organizations need through campaigns, donor engagement, and creative fundraising activities.
R	**Role**	Plan and execute fundraising campaigns, steward donor relationships, coordinate fundraising events, and manage donor communications.
E	**Expectations**	Creativity. Warm communication. Strong project management. Donor-centric thinking.
A	**Accountability**	Own campaign execution from launch through follow-up. Steward donor relationships with care. Document and report on results.
T	**Timelines**	Campaign cycles measured in weeks. Donor cultivation is an ongoing rhythm. Annual giving programs span the year.

What You Will Actually Do

The Fresh Fundraiser brings purposeful action to the rhythms of the role. Here is what those rhythms look like:

Daily Duties

- Reach out to supporters, donors, or event participants.
- Help with on-site or virtual fundraising efforts.
- Track interactions and record donation details.

Weekly Goals

- Meet contribution and participation benchmarks.
- Identify new outreach opportunities and local engagement spots.
- Report success stories and recommend ways to improve outreach flow.

Collaboration & Coordination

- Work closely with team leads, event organizers, and volunteers.
- Coordinate calendars, materials, and schedules for upcoming fundraisers.
- Share feedback and creative ideas to grow supporter networks.

Tracking & Reporting

- Log donations, outreach results, and event summaries.
- Provide weekly updates on total funds raised and participation levels.
- Highlight standout efforts and opportunities for future engagement.

What We Are Looking For

- Strong communication and storytelling skills.
- Creative campaign thinking.
- Project management and organization skills.
- Genuine warmth with donors and supporters.
- Comfort with fundraising technology and donor databases.
- Care for the mission and the people served.

WIIFM · What is in it for You

Tell stories that move people to act.

Fundraising is storytelling, strategy, and stewardship combined. You develop the communication, campaign, and relationship skills that translate across every mission-driven career while seeing your work directly fund the impact you care about.

Engagement at a Glance

Type	Contractor or employee · scope-based
Reports to	Nonprofit Operational Officer or Development Director
Time Commitment	Flexible · typically 10-30 hours per week
Location	Hybrid · in-person presence during campaigns and events
Compensation	Hourly, retainer, or salaried · based on scope
Growth Pathway	Fresh Fundraiser → Development Manager → Director of Development

Next Steps · The Pillared Pattern System

Every position in our family of organizations follows the same clear, consistent pathway. Here is what comes next if you decide to take the next step:

Pipeline Pirouette	Paperless paperwork to capture your basic information. Already complete if you submit through the form on this page.
Ontime Onboarding	An orientation to our rules, norms, and regulations. Delivered online at a time that works for you.
Initial Induction	The exact tools, systems, and starting tasks you need to thrive in this specific position.

We are honored you are here. Let us build something remarkable together.

Take the Next Step

READY TO EXPLORE THIS OPPORTUNITY?

Tell us about yourself using the form below. We will respond personally within 3 business days.