FAMILY OF COMPANIES

C4K · ETL · OST · AGZ · GFI · IAB · URX · RVG

OPPORTUNITY · ELITE EXECUTIVES · ENTERPRISE-WIDE LEADERSHIP

Pleasant Philanthropist

The ambassador of goodwill across our family of companies · spreads the good word and invites others to join us as business sponsors and individuals.

You have stepped into one of the most relational and rewarding positions within our Parlayed Parties — and right now, that means exploring whether your gift for connection, storytelling, and inviting others into something meaningful belongs as Pleasant Philanthropist. We are honored you are here. Welcome aboard. This role is the warm voice and welcoming face of our work across the community. You spend your days building goodwill, telling our story authentically, and inviting people of every kind — businesses, individuals, families, faith communities — to come alongside us in a way that fits who they are.

GREAT in Action

Every position within our family of companies is anchored in GREAT — the framework that keeps everyone aligned, purposeful, and accountable.

G	**Goals**	Build authentic community goodwill, broaden our network of supporters, and invite both business sponsors and individuals into meaningful involvement.
R	**Role**	Cultivate relationships with stakeholders, supporters, community members, and strategic partners. Tell our story. Issue invitations. Open doors. Steward the goodwill that comes back.
E	**Expectations**	Genuine warmth. Strategic relationship sense. Excellent storytelling. Persistence balanced with grace.
A	**Accountability**	Own the relationship pipeline. Steward every introduction with care. Communicate transparently about what supporters bring and need.
T	**Timelines**	Daily outreach and conversations. Weekly community presence. Monthly partnership cultivation rhythms.

What You Will Actually Do

The Pleasant Philanthropist brings purposeful action to the rhythms of the role. Here is what those rhythms look like:

Daily Duties

- Reach out to community supporters, business contacts, and faith community members through calls, messages, and in-person visits.
- Attend community events, networking opportunities, and partner gatherings as scheduled.
- Maintain detailed records of conversations, introductions, and follow-up commitments.
- Respond promptly to inquiries from interested supporters or potential sponsors.

Weekly Goals

- Initiate 5-10 new conversations with potential sponsors or supporters.
- Follow up on every cultivated relationship currently in the pipeline.
- Share organizational stories, milestones, and updates across community channels.
- Identify and qualify at least one new strategic partnership opportunity.

Collaboration & Coordination

- Partner with Notable Negotiator on strategic sponsorship opportunities.
- Coordinate with leadership on partnership priorities and messaging.
- Support outreach efforts of Humble Humanitarian and other community-facing roles.
- Participate in regular strategy sessions to align outreach with organizational goals.

Tracking & Reporting

- Log all outreach activity, conversations, and pipeline movement.
- Provide weekly summaries of new contacts, active conversations, and emerging opportunities.
- Highlight standout relationships and recommend areas for deeper investment.
- Maintain a clean, current donor and sponsor contact database.

What We Are Looking For

- Genuinely a people person · you energize easily in conversation.
- Strong storyteller · you can describe our mission in a way that moves the listener.
- Comfortable initiating relationships with strangers and stewarding them over time.
- Discretion and integrity around supporter information.
- Strong written and verbal communication.
- Comfort moving between business settings, community events, and faith gatherings.
- Persistent · you follow up without being pushy.

WIIFM · What is in it for You

Be the voice that opens doors.

Every conversation you have plants a seed. Some grow into business sponsorships. Some become individual supporters. Others become introductions that change everything. You build the kind of

community-facing reputation and network that opens doors throughout your career.

Engagement at a Glance

Type	Contractor · retainer + performance
Reports to	Enterprise-wide leadership
Time Commitment	Flexible · typically 15-25 hours per week
Location	Hybrid · significant community-facing time
Compensation	Retainer base + performance bonuses on cultivated partnerships and sponsorships
Growth Pathway	Pleasant Philanthropist → Director of Community Relations → Charismatic Connector (enterprise-wide)

Next Steps · The Pillared Pattern System

Every position in our family of organizations follows the same clear, consistent pathway. Here is what comes next if you decide to take the next step:

Pipeline Pirouette	Paperless paperwork to capture your basic information. Already complete if you submit through the form on this page.
Ontime Onboarding	An orientation to our rules, norms, and regulations. Delivered online at a time that works for you.
Initial Induction	The exact tools, systems, and starting tasks you need to thrive in this specific position.

We are honored you are here. Let us build something remarkable together.

Take the Next Step

READY TO EXPLORE THIS OPPORTUNITY?

Tell us about yourself using the form below. We will respond personally within 3 business days.